

# JUDICIAL COUNCIL OF CALIFORNIA

Request for proposal: Cost Proposal - TCAS-2026-202-RB-Attach-14-Cost-Proposal-Form

## Phoenix SAP System Integration Support

**Proposal no.:** RFP-TCAS-2026-202-RB

**Version:** 1.00

**Date:** March 20, 2026





erp.ngo

## Why Elephants and Rhinos?

EPI-USE is a member of Group Elephant, which is characterized by a primary strategic imperative in terms of which it goes 'Beyond Corporate Purpose' in its day-to-day activities, through a hybrid business model.

The Group has an unconventional approach to philanthropic activity. Rather than implementing a traditional Corporate Social Responsibility program and simply donating funds to charities, in 'Beyond Corporate Purpose' it has a multi-zoned operating model that provides it with a professional, institutionalized delivery capability in the area of nonprofit activity and impact investment.

**The primary focus area is the preservation of at-risk Elephants and Rhinos, through the economic upliftment of rural People in areas adjacent to the threatened species, or another definition of 'ERP', if you will.**

See [epiuse.com](http://epiuse.com), [groupelephant.com](http://groupelephant.com) and [erp.ngo](http://erp.ngo) for more information.

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# 1. Cost Proposal (TCAS-2026-202-RB-Attach-14-Cost-Proposal-For)

## 1.1 Cost Proposal Submission Form

Name of Your Organization: EPI-USE America, Inc

Job Title	Rate in USD per Hour*	
	Senior Resource	Less-senior Resource
Currently Utilized Resource Consultants:		
SAP Financial Functional Analyst	\$155	\$150
SAP HCM Functional Analyst	\$155	\$150
SAP Technical Consultant	\$132	\$125
SAP Basis Consultant	\$157	\$155
Additional Consultant Resources:		
SAP Project Manager	\$190	\$175
SAP Quality Assurance Analyst	\$180	\$165
OCM/Training Consultant	\$180	\$165
SAP Business Warehouse Architect/Developer	\$180	\$165
SAP Security Analyst	\$180	\$165
SAP Specialist Other	\$185	\$170

**Note: Unless a rare exception is granted by the Judicial Council, consultants for each category will work within the continental United States.**

\* All hourly rates shall remain firm fixed for the full duration of the Initial Term. If the Judicial Council elects to exercise an option term, and the Contractor makes a written request for an adjustment to the hourly rates before the option term is exercised, and the Judicial Council agrees to the adjustment, hourly rates may not increase by more than the lesser of 3% or the average percentage change in the Employment Cost Index for total compensation, for private industry workers, by occupational group and industry, service-providing industries, over the prior twelve (12) month period. If Contractor does not request an increase before the extension option is exercised, the then-current rates may remain in effect for the option year. Any adjustment shall not be retroactive to a prior year. Except for such rate increases, rates shall remain firm fixed for the duration of the option term.

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Resource time may be billed at a rate lower than published per agreement if appropriate for the specific resource but must not exceed the fixed hourly rate.

Billing must be for actual time worked, to the nearest quarter (.25) hour. For example, if a consultant works for 1 hour 15 minutes, billing should be for no more than 1.25 hours. If a consultant works for 1 hour 25 minutes, billing should be for no more than 1.5 hours.

## Beyond Corporate Purpose: Elephants, Rhinos & People ('ERP')

Our Group operates under a hybrid business model in terms of which we fund and run an in-house non-profit, so that we go 'Beyond Corporate Purpose' in our day-to-day activities. Rather than implementing a traditional corporate social responsibility program and simply donating funds to charities, with 'Beyond Corporate Purpose' we operate a professionalized, institutional non-profit delivery capability, the primary focus of which is the protection and conservation of Elephants and Rhinos in the wild, through an unusual strategy based on the economic upliftment of impoverished rural People in areas adjacent to the threatened species, or another definition of 'ERP', if you will.

Should we be successful in winning this engagement, we will channel 1% (one percent) of our net revenues deriving therefrom, to ERP projects. You would be able to choose from a range of projects towards which the funds would be directed, and our ERP staff will provide you with ongoing monitoring and evaluation, and reporting, at your election. Please note that the monies do not constitute an elective add-on to our fees, but would rather be taken out of our revenues.

Please visit **[www.erp.ngo](http://www.erp.ngo)** for examples of our current initiatives and interventions.

